

## Message Text

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PAGE 01 PARIS 30499 211942Z

15

ACTION EB-07

INFO OCT-01 EUR-12 ISO-00 CAB-05 CIAE-00 COME-00 DODE-00

DOTE-00 INR-07 NSAE-00 FAA-00 PM-04 H-02 L-03 NSC-05

PA-02 PRS-01 SP-02 SS-15 USIA-15 IO-10 /091 W

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R 211928Z NOV 75

FM AMEMBASSY PARIS

TO SECSTATE WASHDC 5436

INFO AMEMBASSY LONDON

FAA BRUSSELS

AMEMBASSY OTTAWA

AMCONSUL MONTREAL

UNCLAS PARIS 30499

E. O. 11652: N/A

TAGS: EAIR, FR, UK, US

SUBJ: CIVAIR: AIR FRANCE VIEWS ON CONCORDE

1. WIRE SERVICES REPORT REMARKS ON CONCORDE MADE NOV. 20 BEFORE ANGLO-AMERICAN PRESS CLUB IN PARIS BY GILBERT PEROL, DIRECTOR GENERAL OF AIR FRANCE. PEROL SAID AIR FRANCE WAS IMPATIENT TO LEARN US DECISION ON CONCORDE. HE WAS OPTIMISTIC OVER PROSPECTS FOR LANDING RIGHTS AT DULLES BUT ACKNOWLEDGED THAT SERVICE TO JFK STILL POSED SERIOUS PROBLEMS.

2. PEROL THOUGHT IT POSSIBLE THAT INAUGURATION OF SERVICE TO NEW YORK MIGHT HAVE TO BE POSTPONED BEYOND PRESENT TARGET DATE OF APRIL 1, 1976. IF LANDING RIGHTS AT NEW YORK WERE FINALLY REFUSED THIS WOULD, HE SAID, BE AN "ENORMOUS DISAPPOINTMENT" AND FRANCO-AMERICAN RELATIONS WOULD SUFFER. HE SAID THERE WOULD BE NO QUESTION OF RETALIATION BY AIR FRANCE IN SUCH AN EVENTUALITY, THOUGH OF COURSE HE COULD NOT SPEAK FOR THE GOF. OTHER US ROUTES WERE OF MINOR IMPORTANCE FOR CONCORDE SERVICE COMPARED TO NEW YORK,  
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BUT AIR FRANCE WAS NONETHELESS OBLIGED TO STUDY

POSSIBLE ALTERNATIVES SHOULD NEW YORK RIGHTS BE DENIED. MIAMI WAS ONE ATTRACTIVE ALTERNATIVE, HE NOTED, AND SOME THOUGHT WAS ALSO BEING GIVEN TO MONTREAL.

3. PEROL EXPRESSED CONFIDENCE CONCORDE WOULD BE COMMERCIAL SUCCESS. AP REPORTS THAT AIR FRANCE OFFICIALS ACCOMPANYING PEROL EXPRESSED PLEASURE WITH IATA AGREEMENT ON 20 PERCENT SURCHARGE FOR CONCORDE FARES, WHICH THEY THOUGHT WOULD ENABLE THEM TO COME OUT "SLIGHTLY AHEAD" ON REVENUE.  
RUSH

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## Message Attributes

**Automatic Decaptioning:** X  
**Capture Date:** 01 JAN 1994  
**Channel Indicators:** n/a  
**Current Classification:** UNCLASSIFIED  
**Concepts:** SUPERSONIC AIRCRAFT, CONCORDE  
**Control Number:** n/a  
**Copy:** SINGLE  
**Draft Date:** 21 NOV 1975  
**Decaption Date:** 01 JAN 1960  
**Decaption Note:**  
**Disposition Action:** n/a  
**Disposition Approved on Date:**  
**Disposition Authority:** n/a  
**Disposition Case Number:** n/a  
**Disposition Comment:**  
**Disposition Date:** 01 JAN 1960  
**Disposition Event:**  
**Disposition History:** n/a  
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**Drafter:** n/a  
**Enclosure:** n/a  
**Executive Order:** N/A  
**Errors:** N/A  
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**TAGS:** EAIR, FR, UK, US, AIR FRANCE  
**To:** STATE  
**Type:** TE  
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